

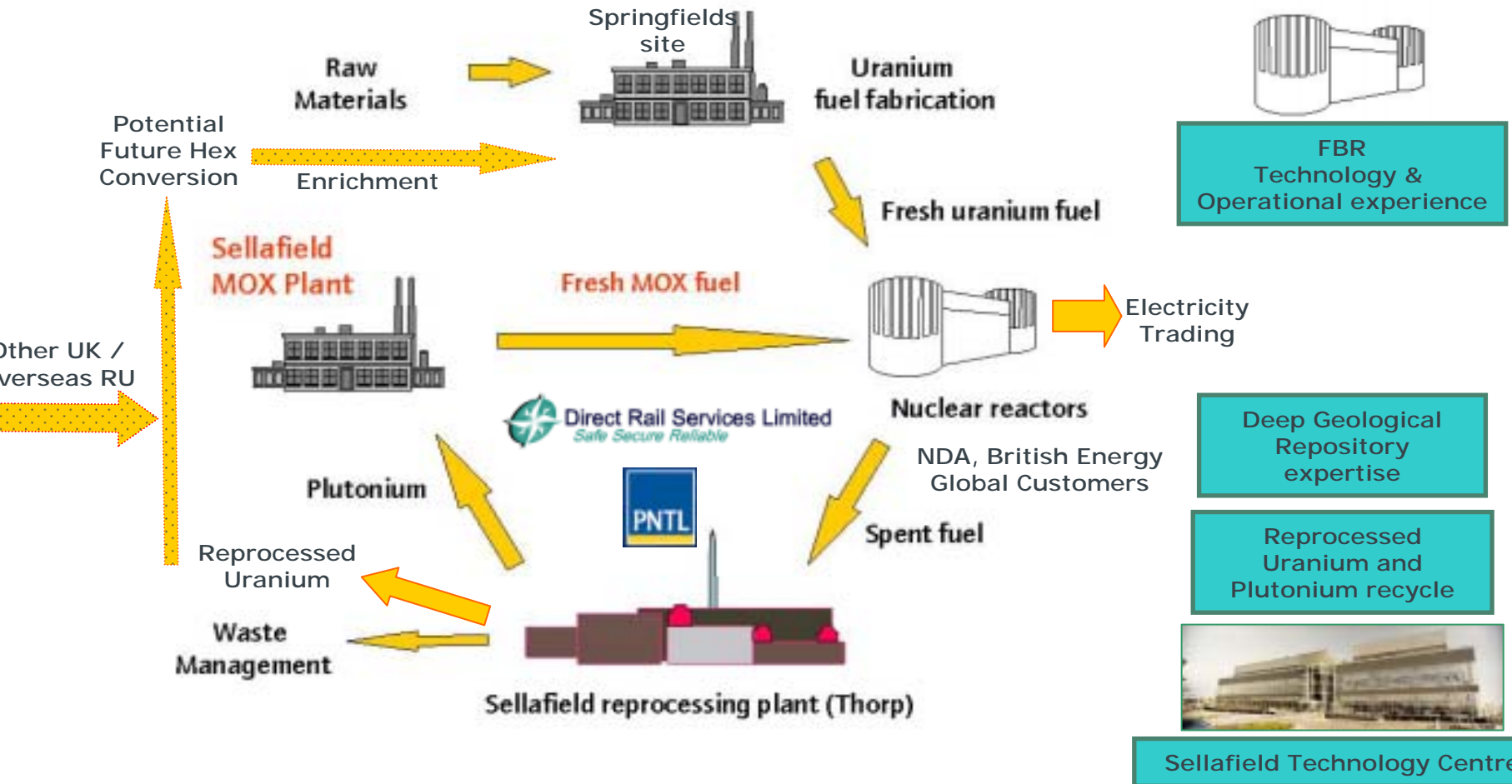
# Commercial Division

Bob Churchill

Head of Stakeholder Engagement and  
Socio-Economic Development






# NDA - Commercial Asset Base

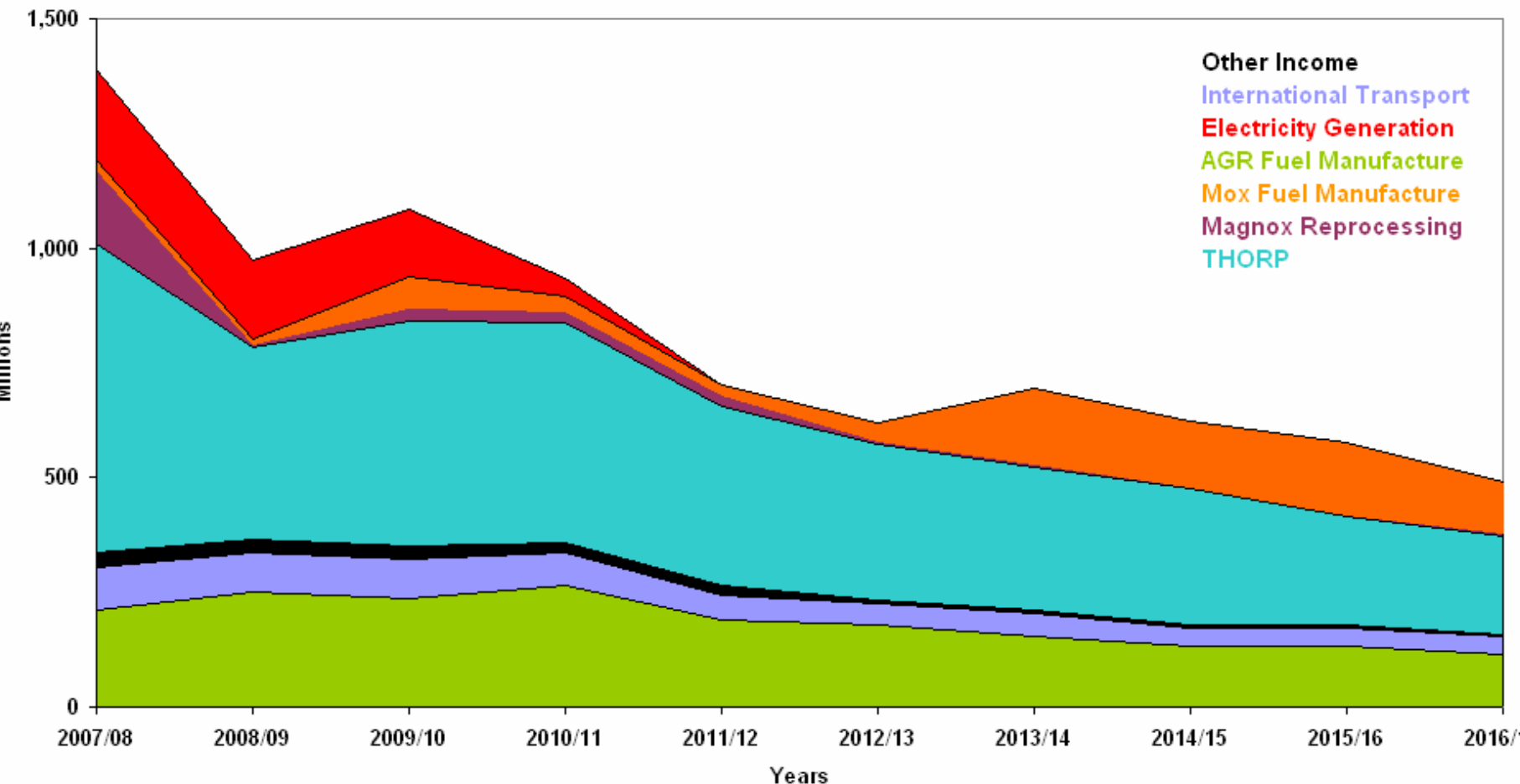


# Overview of Assets



-  Reprocessing and Mox fabrication
-  AGR Fuel manufacture
-  Magnox generating stations (Only Wylfa generating post 2008)

# NDA 10 Year Revenue Forecast (Cat I income based on LTP07)



# Opportunities to support the Nuclear Industry

- Transport
- Spent Fuel Management
- Fuel Manufacture
- Land and Built Asset
- Knowledge Experience and IP
- Materials Management
- GNEP
- Consultancy and support services
- INS created to focus on Customers and Markets

# NDA Duties

- Ensure legacy is dealt with safely, securely, with care for the environment in accordance with Gt policy
- **Optimise income from commercial assets** to support the costs of decommissioning and clean-up and secure value for money in all its dealings with others
- **Promote competition**
- Carrying out research related to decommissioning
- Ensure development of skills for the industry
- Promote best practice and **secure value for money**
- Provide support to the social and economic life of local communities

# Why compete ?

To meet NDA's Statutory duties including;

- Promote competition
- Promote best practice and secure value for money

To meet NDA's legal duties under the European Procurement Regulations

# Initial Contracts

- 1 contract for Sellafield
- 1 contract for Drigg Low Level Waste Facility
- 1 contract for Springfields Fuels Limited
- 1 contract for Capenhurst
- 7 separate contracts for Magnox Defuelling, Decommissioning Stations  
(Calder Hall, Berkeley, Bradwell, Hinkley Point A, Hunterston A, Trawsfynydd & Chapelcross )
- 1 contract for four (4) Magnox Operating Reactors + ESTD  
(Dungeness A, Oldbury, Sizewell A & Wylfa)
- 1 contract for all UKAEA sites (Dounreay, Harwell, Windscale & Winfrith)
- 1 contract for Nexia for Research and Development Tasks
- 1 contract for Nirex Waste Disposal Packaging

# Current Competitions

- LLWR at Drigg - completed
- Sellafeld Bids received in April
- Preferred bidder announced in July
- Remaining competition schedule under review
- Review of remaining competitions and their programming ongoing

# Type of Contract

- Initial contract is cost reimbursable, no base fee, with all profit to be earned through Performance Based Incentives.
- Somewhat proscriptive, but will drive behaviour through management of NTWP/PBIs and contract constraints
- Stepping stone to more aggressive contracting, e.g. target cost/closure contracts.

# Property

- NDA owns 13,000 acres of land – much is ‘non-nuclear’
- The UK wide strategy is drafted and is available for consideration
- The guiding principles within our strategy are:
  - The NDA has a rationale for holding assets;
  - The asset base needs to be refined to be of maximum benefit for the public purse;
  - Property is a long term and complex in its detail – but the aim will be to keep the strategy simple

# Summary

- Commercial Revenue
- Business Development
- Commercial Strategy
- Competitions
- Contracts
- Market Engagement
- Land and Built Assets